LatentView Reports Strong Q3FY26 Results with 22.0% YoY Revenue Growth and Adjusted EBITDA Margin at 23.0%

San Jose, California, USA – February 01, 2026: Latent View Analytics Limited (BSE: 543398, NSE: LATENTVIEW), an AI-driven analytics, data engineering, and consulting firm, today announced its financial results for the **third quarter ended December 31, 2025.**

Rajan Sethuraman, Chief Executive Officer, LatentView, said,

"We are pleased to report the 12th consecutive quarter of revenue growth, delivering 7.9% sequential growth and 22% YoY expansion. Q3FY26 continued to be a seasonally strong quarter for us, in line with historical trends, with performance reflecting consistent execution across the organization. During the quarter, we added 6 new client logos, while renewing most of our existing contracts. Our Financial Services practice continued to be a key growth driver, witnessing sequential growth of 20.6% and reinforcing its strategic importance to our overall performance. As we enter FY27, we continue to see strong, sustained momentum in Financial Services, reflecting the deep strategic role LatentView plays in supporting our clients' short-term priorities and long-term business goals.

2026 marks our 20th anniversary, and our commitment to turn data into impactful business decisions is as strong as ever. Looking forward, we remain focused on scaling AI and Agentic AI frameworks across the organization and strengthening our position as a trusted AI consultant and thought partner of choice for our clients."

Rajan Venkatesan, Chief Financial Officer, LatentView, said,

"In Q3FY26, we reported revenue of ₹2,780 million, witnessing sequential growth of 7.9% in rupee terms and 5.7% in dollar terms, indicating strong momentum in topline performance. The growth was primarily led by the Financial Services and Technology practices, which grew by 20.6% and 6.2%, respectively. We maintained an adjusted EBITDA margin at 23.0%, supported by operational discipline, despite the impact of one-time costs. Excluding these one-time items, adjusted EBITDA margin for the quarter would have been 24.6%.

Employee costs for the quarter included a one-time catch-up expense related to the implementation of the new labour code, with a total impact of ₹46 million at the group level. On a recurring basis, we expect this to result in an incremental impact of approximately 10-15 basis points on margins going forward. We are in the process of restructuring salary components to ensure full compliance with the new labour code and expect this exercise to be completed by March 31, 2026."

Key Financial Highlights

Particulars ₹ *Million*	Q3FY26	YTD FY26	QoQ Growth	YoY Growth	FY25
Total Operating Revenue	**2,780**	**7,716**	**7.9%**	**22.0%**	**8,478**
Adjusted EBITDA	640	1,744	10.3%	22.7%	2,012
Adjusted EBITDA %	**23.0%**	**22.6%**	**0.5%**	**0.1%**	**23.7%**
EBITDA	621	1,688	10.6%	23.0%	1,957
EBITDA %	***22.4%***	***21.9%***	***0.5%***	***0.2%***	***23.1%***
PBT	668	1,905	8.2%	18.6%	2,287
PBT %	***22.6%***	**22.9%**	**0.2%**	**(0.6%)**	***25.0%***
PAT	508	1,471	11.0%	18.6%	1,735
PAT %	***17.2%***	***17.7%***	***0.6%***	***(0.5%)***	***18.9%***
Basic EPS (₹)	2.43	7.05	12.9%	19.6%	8.45

Select Key Client Wins in Q3FY26

- AI-powered tax and operations automation, including self-serve agents for audit disputes and tax analytics, and GenAI-driven business documentation for a leading on-demand delivery platform.
- End-to-end data engineering, BI, and data science to drive eCommerce and customer experience insights for a global automotive parts company.
- Advanced Revenue Growth Management (RGM) analytics for a global consumer products company in LATAM, to calculate historical promo expenditures, cannibalization, elasticities, and ROI.
- Foundational architecture and governance, and automated workflows for a unified, future-ready data platform spanning data operations, warehousing, and visualization for a leading FMCG company.
- End-to-end RGM transformation through integrated diagnostic and prescriptive analytics, with GenAI-enabled insight democratization for a global food products manufacturer.
- AI-powered procurement analytics transformation, delivering multi-dimensional spend analysis, supplier performance insights, and payment-term optimization for a top brewing company.

Events:

- **Not Another AI Conference**: LatentView's annual flagship roundtable in Menlo Park in October brought together industry leaders to share real, impact-driven stories about AI implementation.
- **Shifting Gears:** A networking dinner for the manufacturing industry, with Databricks in Detroit.
- **DataAisle, Mexico City:** A CPG-focused event in October for industry leaders in LATAM.
- **Leaders' Circle:** Networking event for Databricks partners and clients in New York in November.

Key Highlights, awards, and recognition:

- Venky Ramesh has been appointed Chief Client Officer (Consumer, Retail & Marketplaces) to strengthen client strategy and consulting priorities across global enterprise accounts.
- **Awards: Gold** and **Bronze** at **People Matters Leadership Learning & Culture Awards**. **Winner, Peer Support Excellence,** and **Runner-up, Inclusive Workplace Champion,** by **IEEE Returning Mothers Committee.** Winner, **Metrics That Matter, Udemy.**
- **Databricks** featured our solutions **MARKEE** as a **Partner Accelerator for GenAI** and **MigrateMate** as a key **GenAI Accelerator for Data and Platform Migration**.
- **Leader in the Specialized Data Science Service Providers** PeMa Quadrant 2025 by **AIM**.
- **Best DevOps Team Project Delivering Business Value** (IT Services) at the **India DevOps Show**.
- Our co-founder, Pramad Jandhyala among the **Most Powerful Women 2025** by **Business Today**.

About LatentView

Latent View Analytics Limited (LatentView) is a global data analytics company that inspires and transforms businesses to excel in the digital world by enabling companies to predict new revenue streams, anticipate product trends, improve customer retention rates, and optimize investment decisions. With 1650+ employees, LatentView is a trusted partner to enterprises worldwide, including 40+ Fortune 500 companies in the Technology, Financial Services, CPG, Retail, and Healthcare sectors, with clients across the United States, Chile, Mexico, Germany, UK, Netherlands, Singapore. For more information, please visit https://www.latentview.com or follow us on LinkedIn.

Safe Harbour

This release may contain certain forward-looking statements, which involve risks and uncertainties that could cause actual results to differ materially from those that are projected by these forward-looking statements. LatentView Analytics Ltd. undertakes no obligation to update forward-looking statements that may be made by us from time to time by us or on our behalf.

For more information, please contact:

LatentView Analytics Limited Srinivasan P - investorcare@LatentView.com	**Ernst & Young LLP, Investor Relations** Diwakar Pingle - Diwakar.Pingle@in.ey.com Asha Gupta - Asha.Gupta@in.ey.com