

LatentView Reports Strong Q1FY26 Results with 31.9% YoY Revenue Growth and EBITDA Margin at 21.4%

Chennai, India – July 21, 2025: Latent View Analytics Limited (BSE: 543398, NSE: LATENTVIEW), an AI-driven analytics, data engineering, and consulting firm, today announced its financial results for the first quarter ended June 30, 2025.

Rajan Sethuraman, Chief Executive Officer, LatentView, said,

"We are pleased to report our tenth consecutive quarter of revenue growth, with 1.6% sequential growth and 31.9% YoY. While growth was broad-based across verticals, we are enthused by the strong momentum in our Financial Services practice that grew 21.3% sequentially and 48.4% YoY. We are witnessing increased traction in our GenAI practice and anticipate that it will double, contributing 12-14% of our overall revenue by the end of FY26.

As we look ahead, we will continue to focus on deepening relationships with our key clients, strengthening the Databricks partnership, and building cutting-edge solutions and capabilities powered by GenAI and Agentic AI."

Rajan Venkatesan, Chief Financial Officer, LatentView, said,

"We are happy to start the fiscal year with strong momentum, reporting revenue of ₹2,360 million and EBITDA margin of 21.4%. The reported margin for the quarter factors in the full impact of wage hikes across the group. It has been a year since we acquired Decision Point, and we continue to make strong progress on integration, particularly on the GTM initiatives, while realizing revenue and cost synergies.

For the rest of FY26, our focus will remain on driving execution excellence and allocating capital towards our defined strategic priorities to support long-term, sustainable growth."

Key Financial Highlights

Particulars ₹ Million	Q1FY26	QoQ Growth	YoY Growth	FY25
Operating Revenue				
- Latent View	2,137	0.4%	19.5%	7,834
- Decision Point	222	15.8%	-	645
Total Operating Revenue	2,360	1.6%	31.9%	8,479
Adjusted EBITDA	523	(7.8%)	36.6%	2,012
Adjusted EBITDA %	22.2%	(2.3%)	0.8%	23.7%
EBITDA	504	(8.2%)	31.7%	1,957
EBITDA %	21.4%	(2.3%)	(0.1%)	23.1%
PBT	620	(0.5%)	18.9%	2,287
PBT %	23.9%	(0.7%)	(2.7%)	25.0%
PAT	506	(1.4%)	29.9%	1,735
PAT %	19.5%	(0.7%)	(0.3%)	18.9%
Basic EPS (₹)	2.46	(5.0%)	30.2%	8.45

Select Key Client Wins in Q1FY26

- We are collaborating with an American HVAC multinational to develop a demand forecasting model, unify global supply chain productivity view, and integrate a GenAI chatbot for real-time insights.
- For a leading telecom operator, we are leveraging advanced data analytics to enhance the product and subscription analytics of their flagship consumer platform, enabling smarter decision-making.
- For an IT company specializing in data protection software, we are developing churn predictive models across product lines and geographies to drive strategic decisions on customer attrition.
- For a French manufacturer of stationery, lighters, and shavers, we are strengthening their data engineering capabilities and optimizing their supply chain to support their strategic objectives.
- We are supporting an F&B leader to deploy a standardized yet locally adaptable RGM playbook that will drive insight-led execution across mix, pricing, assortment, and packaging strategies.
- We are co-developing an AI-driven RGM engine with a global apparel manufacturer to identify key business pain points and optimize pricing and promotions at scale.

Other key highlights:

- We hosted several networking events as part of our **Leaders' Circle** initiative, across the US in Charlotte, Houston, San Francisco, and San Jose.
- In India, we held the third edition of **Game Off Shores**, our event for GCCs, in Hyderabad in May.
- In June, we took part in the four-day **Databricks AI Summit** in San Francisco. As the Explorer Stage Sponsor, we showcased a number of our AI-powered solutions.

Awards and Recognition:

- **Workplace Excellence Award:** Won **Silver** for **Best Innovative Leadership Development Program** at ET Future Skills Awards. Ranked 6th in **AIMs Top 20 Best Firms for Women in Tech 2025**.
- Named **Contender** in **The Forrester Wave Customer Analytics Services, Q2, 2025**.
- Recognized **Leader by AIM** in **PeMa Report 2025 for Data Engineering** and **MLOps Service Providers**, respectively.
- Won the **Master of Risk in Cybersecurity** award by CNBC-TV18.
- Ravi Shankar, CEO of Decision Point, won the **2025 Data Leadership Award** by Consumer Goods Technology.

About LatentView

Latent View Analytics Limited (LatentView) is a global data analytics company that inspires and transforms businesses to excel in the digital world by harnessing the power of data. The Company provides a 360-degree view of the digital consumer, enabling companies to predict new revenue streams, anticipate product trends and popularity, improve customer retention rates, and optimize investment decisions. With 1600+ employees, LatentView is a trusted partner to enterprises worldwide, including 30+ Fortune 500 companies in the Technology, Financial Services, CPG, Retail, and Healthcare sectors, with clients across the United States, Chile, Mexico, Germany, UK, Netherlands, Singapore. For more information, please visit <https://www.latentview.com> or follow us on [LinkedIn](#).

Safe Harbour

This release may contain certain forward-looking statements, which involve risks and uncertainties that could cause actual results to differ materially from those that are projected by these forward-looking statements. LatentView Analytics Ltd. undertakes no obligation to update forward-looking statements that may be made by us from time to time by us or on our behalf.

For more information, please contact:

LatentView Analytics Limited Srinivasan P - investorcare@LatentView.com	Ernst & Young LLP, Investor Relations Diwakar Pingle - Diwakar.Pingle@in.ey.com Asha Gupta - Asha.Gupta@in.ey.com
--	--