

**LatentView Analytics reports strong FY25 performance:
Revenue surges past \$100Mn, up 32.3% YoY; EBITDA Margin at 23.1%;
Q4FY25 Revenue at ₹232 Cr, up 35.3% YoY**

Chennai, India – May 2, 2025: Latent View Analytics Limited (BSE: 543398, NSE: LATENTVIEW), an AI-driven analytics, data engineering, and consulting firm, today announced its financial results for the **fourth quarter and full year ended March 31, 2025.**

Commenting on the results, Rajan Sethuraman, Chief Executive Officer, LatentView Analytics, said, "We are pleased to report our ninth consecutive quarter of revenue growth, with a 1.9% increase sequentially and a 35.3% growth on a YoY basis. This consistent performance, despite the challenging macroeconomic environment, demonstrates the strength of our business fundamentals and the depth of our client relationships.

As we enter FY26, we have outlined three strategic initiatives: First, deepening and expanding existing client relationships through targeted upselling; second, establishing an AI Centre of Excellence to deliver cutting-edge AI-driven solutions to clients; and third, accelerating growth through strategic partnerships — specifically with Databricks. We believe these initiatives position us well for sustained, industry-leading growth and profitability in the years to come."

Rajan Venkatesan, Chief Financial Officer, LatentView Analytics, said,

"We have surpassed an important milestone, with FY25 revenue exceeding \$100 million — a testament to our disciplined focus on sustainable and profitable growth. Since our IPO, we have delivered 142% revenue growth, demonstrating the strength of our business model and execution strategy. In Q4 FY25, we reported operating revenue of ₹232 crore, with an adjusted EBITDA margin of 24.4%. For the full year, our adjusted EBITDA margin stood at 23.7%, in line with our guided range of 23%-24%.

As we look ahead to FY26, our focus will be on strategic investments to build a future-ready organization that continues to deliver consistent, differentiated, and long-term value for all stakeholders."

Key Financial Highlights

Particulars ₹ Million	Q4FY25	QoQ Growth	YoY Growth	FY25	FY25 YoY Growth
Operating Revenue					
- Latent View	2,130	4.4%	24.1%	7,834	22.3%
- Decision Point	192	(19.1%)	-	645	-
Total Operating Revenue	2,322	1.9%	35.3%	8,479	32.3%
Adjusted EBITDA	568	(4.6%)	40.5%	2,012	47.8%
Adjusted EBITDA %	24.4%	(1.7%)	0.9%	23.7%	2.5%
EBITDA	549	9.1%	36.0%	1,957	43.8%
EBITDA %	23.7%	1.6%	0.1%	23.1%	1.8%
PBT	623	11.0%	(0.7%)	2,287	16.1%
PBT %	24.6%	1.4%	(3.7%)	25.0%	(2.6%)
PAT	513	20.3%	(8.4%)	1,735	9.4%
PAT %	20.3%	2.7%	3.8%	18.9%	(3.3%)
Basic EPS (₹)	2.59	27.4%	17.7%	8.45	9.3%

Select Key Client Wins in Q4FY25

- We designed and deployed a high-performance Databricks-powered platform for a Tier 1 automotive components supplier, streamlining code modularity, improving data quality, and scaling advanced machine learning capabilities.
- For a multinational company managing investments across retail, real estate, and sustainable industries, we developed a tool to automate the creation of their Corporate Structure Memorandum using Microsoft's Power Platform, enabling them to focus more on strategic tasks.
- For a global payments platform, we are building predictive models using AI-powered merchant risk management solutions for real-time monitoring, enabling optimized risk management.
- We are designing a Business Intelligence (BI) framework for a global leader in coatings and specialty chemicals to enhance their sales effectiveness, streamline digital channels, and improve business performance.
- We are assisting a large household electronics company in developing core RGM capabilities through promotional planning and tracking interfaces, enhancing visibility and control over promotional activities.
- For an Indian multinational pharmaceutical company, we are utilizing advanced data analytics to develop a diverse range of media mix models and visual reports, generating actionable insights.

Other key highlights:

- We welcome Dr. Anindya Ghose, Heinz Riehl Chair Professor of Business at NYU's Stern School of Business, as an Independent Director to our board. A globally renowned expert, he has extensive experience working with leading companies worldwide on their AI transformation journeys.
- In March, our leadership convened for the annual strategy meeting to brainstorm and outline the company's plans for the year ahead.
- In January, Decision Point sponsored Consumer Goods Forum's first conference in India, **Bengaluru AI Springboard**, which explored the future of scalable AI platforms.
- We hosted three networking events in the Bay Area under the **Leader's Circle** banner, driving client engagement. Our exclusive automotive industry event, **Shifting Gears**, held in Detroit, showcased innovative solutions by leveraging agentic workflows.

Awards and Recognition:

- **Workplace Excellence Award:** Recognized for Hybrid Work Arrangement & Management at the ET Human Capital Awards.

About LatentView Analytics

Latent View Analytics Limited (LatentView) is a global data analytics company that inspires and transforms businesses to excel in the digital world by harnessing the power of data. The Company provides a 360-degree view of the digital consumer, enabling companies to predict new revenue streams, anticipate product trends and popularity, improve customer retention rates, and optimize investment decisions. LatentView is a trusted partner to enterprises worldwide, including 30+ Fortune 500 companies in the Technology, Financial services, CPG, Retail, and Healthcare sectors. LatentView Analytics partners with clients across the United States, Chile, Mexico, Germany, UK, Netherlands, Singapore, and India, and has 1600+ employees. For more information, please visit <https://www.latentview.com> or follow us on [LinkedIn](#).

Safe Harbour

This release may contain certain forward-looking statements, which involve risks and uncertainties that could cause actual results to differ materially from those that are projected by these forward-looking statements. LatentView Analytics Ltd. undertakes no obligation to update forward-looking statements that may be made by us from time to time by us or on our behalf.

For more information, please contact:

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