

Independent Auditor's Report

To the Board of Directors of Latent View Analytics Limited (formerly known as Latent View Analytics Private Limited)

Report on the audit of the Consolidated Annual Financial Results

Opinion

We have audited the accompanying consolidated annual financial results of Latent View Analytics Limited (formerly known as Latent View Analytics Private Limited) (hereinafter referred to as the "Holding Company") and its subsidiaries (Holding Company and its subsidiaries together referred to as "the Group"), for the year ended March 31, 2024, attached herewith, being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid consolidated annual financial results:

- a. include the annual financial results of the entities mentioned in Annexure I to the aforesaid consolidated annual financial results;
- b. are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
- c. give a true and fair view in conformity with the recognition and measurement principles laid down in the applicable Indian Accounting Standards, and other accounting principles generally accepted in India, of consolidated net profit and other comprehensive income and other financial information of the Group for the year ended March 31, 2024.

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing ("SAs") specified under section 143(10) of the Companies Act, 2013 ("the Act"). Our responsibilities under those SAs are further described in the Auditor's Responsibilities for the Audit of the Consolidated Annual Financial Results section of our report. We are independent of the Group in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act, and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us along with the consideration of reports of the other auditors referred to in sub paragraph no. (a) of the "Other Matters" paragraph below, is sufficient and appropriate to provide a basis for our opinion on the consolidated annual financial results.

Management's and Board of Directors' Responsibilities for the Consolidated Annual Financial Results

These consolidated annual financial results have been prepared on the basis of the consolidated annual financial statements.

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Independent Auditor's Report (Continued)

Latent View Analytics Limited (formerly known as Latent View Analytics Private Limited)

The Holding Company's Management and the Board of Directors are responsible for the preparation and presentation of these consolidated annual financial results that give a true and fair view of the consolidated net profit/ loss and other comprehensive income and other financial information of the Group in accordance with the recognition and measurement principles laid down in Indian Accounting Standards prescribed under Section 133 of the Act and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The respective Management and Board of Directors of the companies included in the Group are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of each company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the consolidated annual financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated annual financial results by the Management and the Board of Directors of the Holding Company, as aforesaid.

In preparing the consolidated annual financial results, the respective Management and the Board of Directors of the companies included in the Group are responsible for assessing the ability of each company to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group is responsible for overseeing the financial reporting process of each company.

Auditor's Responsibilities for the Audit of the Consolidated Annual Financial Results

Our objectives are to obtain reasonable assurance about whether the consolidated annual financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated annual financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated annual financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3) (i) of the Act, we are also responsible for expressing our opinion through a separate report on the complete set of financial statements on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures in the consolidated annual financial results made by the Management and Board of Directors.

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Independent Auditor's Report (Continued)

Latent View Analytics Limited (formerly known as Latent View Analytics Private Limited)

- Conclude on the appropriateness of the Management and Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the appropriateness of this assumption. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated annual financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated annual financial results, including the disclosures, and whether the consolidated annual financial results represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial statements of the entities to express an opinion on the consolidated annual financial results. We are responsible for the direction, supervision and performance of the audit of financial statements of such entities included in the consolidated annual financial results of which we are the independent auditors. For the other entities included in the consolidated annual financial results, which have been audited by other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion. Our responsibilities in this regard are further described in sub paragraph no. (a) of the Other Matters paragraph in this audit report.

We communicate with those charged with governance of the Holding Company and such other entities included in the consolidated annual financial results of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

We also performed procedures in accordance with the circular No CIR/CFD/CMD1/44/2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

Other Matters

- a. The consolidated annual financial results include the audited financial results of three subsidiaries and one step down subsidiary, whose financial statements reflects total assets (before consolidation adjustments) of Rs. 1467.93 Million as at March 31, 2024, total revenue (before consolidation adjustments) of Rs. 207.03 Million and total net loss after tax (before consolidation adjustments) of Rs. 117.33 Million and net cash inflows (before consolidation adjustments) of Rs 520.80 Million for the year ended on that date, as considered in the consolidated annual financial results, which have been audited by their respective independent auditors. The independent auditor's reports on financial statements of these entities have been furnished to us by the management.

Our opinion on the consolidated annual financial results, in so far as it relates to the amounts and disclosures included in respect of these entities, is based solely on the reports of such auditors and the procedures performed by us are as stated in paragraph above.

Certain of these subsidiaries are located outside India whose financial statements have been prepared in accordance with accounting principles generally accepted in their respective countries and which have been audited by other auditors under generally accepted auditing standards applicable in their respective countries. The Holding Company's management has converted the financial statements of such subsidiaries located outside India from accounting principles generally accepted in their respective countries to accounting principles generally accepted in India. We have audited these conversion adjustments made by the Holding Company's management. Our opinion in so far as it relates to the balances and affairs of such subsidiaries located outside India is based on the reports of other auditors and the conversion adjustments prepared by the management of the Holding Company and audited by us.

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Independent Auditor's Report (Continued)

Latent View Analytics Limited (formerly known as Latent View Analytics Private Limited)

Our opinion on the consolidated annual financial results is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors.

- b. The consolidated annual financial results include the results for the quarter ended March 31, 2024 being the balancing figure between the audited figures in respect of the full financial year and the published unaudited year to date figures up to the third quarter of the current financial year which were subject to limited review by us.

For **B S R & Co. LLP**

Chartered Accountants

Firm's Registration No.:101248W/W-100022



Satish Vaidyanathan

Partner

Chennai

07 May 2024

Membership No.: 217042

UDIN: 24217042BKGSNR7593

Latent View Analytics Limited (formerly known as Latent View Analytics Private Limited)

Annexure I

List of entities included in consolidated annual financial results.

Sr. No	Name of component	Relationship
1	Latent View Analytics Limited	Holding Company
2	Latent View Analytics Corp, USA	Subsidiary
3	LatentView Analytics BV	Subsidiary
4	LatentView Analytics Pte Ltd., Singapore	Subsidiary
5	LatentView Analytics UK Ltd.	Subsidiary
6	LatentView Analytics GMBH, Germany	Step down subsidiary

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Latent View Analytics Limited					
(Formerly known as Latent View Analytics Private Limited)					
CIN No : L72300TN2006PLC058481					
Registered Office: 5th Floor, Neville Tower, Unit 6, 7 and 8, Ramanujan IT City, Rajiv Gandhi Salai, Taramani, Chennai - 600 113					
Website : www.latentview.com			Email - investorcare@latentview.com		
Statement of Consolidated Financial Results for the quarter and year ended 31 March 2024					
(₹ in Millions)					
Particulars	Quarter ended			Year ended	
	31-Mar-24 (Audited) (Refer Note 4)	31-Dec-23 (Unaudited)	31-Mar-23 (Audited) (Refer Note 4)	31-Mar-24 (Audited)	31-Mar-23 (Audited)
Income from operations					
I Revenue from operations	1,716.39	1,656.85	1,410.63	6,406.83	5,387.62
II Other income	158.14	230.13	150.43	737.02	557.66
III Total income (I + II)	1,874.53	1,886.98	1,561.06	7,143.85	5,945.28
IV Expenses					
a) Employee benefits expense	1,143.30	1,117.63	929.74	4,338.92	3,361.36
b) Finance costs	7.23	7.43	6.64	30.47	26.39
c) Depreciation and amortisation expense	24.54	24.92	22.41	96.61	88.15
d) Other expenses	169.18	171.46	179.57	707.60	575.74
Total expenses (IV)	1,344.25	1,321.44	1,138.36	5,173.60	4,051.64
V Profit before tax (III - IV)	530.28	565.54	422.70	1,970.25	1,893.64
VI Tax expenses					
Current Tax	125.73	103.46	65.48	429.11	333.41
Deferred Tax	(47.81)	(3.16)	15.14	(45.30)	5.92
VII Profit for the period / year (V - VI)	452.36	465.24	342.08	1,586.44	1,554.31
VIII Other comprehensive income / (loss)					
Items that will not be reclassified subsequently to profit / (loss)					
Re-measurement losses / (gain) on defined benefit plans	(0.97)	(9.03)	(6.21)	(7.74)	(1.00)
Income tax relating to items above	0.28	2.83	1.81	2.25	0.29
Net other comprehensive income / (loss) not to be reclassified subsequently to profit / (loss)	(0.69)	(6.40)	(4.40)	(5.49)	(0.71)
Items that will be reclassified subsequently to profit / (loss)					
Exchange differences in translating financial statements of foreign operations	3.01	4.05	(17.61)	32.98	147.83
Net other comprehensive income / (loss) to be reclassified subsequently to profit / (loss)	3.01	4.05	(17.61)	32.98	147.83
Other comprehensive income / (loss) for the period / year	2.32	(2.35)	(22.01)	27.49	147.12
IX Total comprehensive income/(loss) for the period / year (VII+VIII)	454.68	462.89	320.07	1,613.93	1,701.43
Paid-up equity share capital (Face value ₹ 1/- each)	205.90	205.90	204.90	205.90	204.90
Other equity for the year				13,538.18	11,869.59
Basic earnings per share	2.20	2.27	1.68	7.73	7.71
Diluted earnings per share	2.18	2.25	1.66	7.68	7.63
	(not annualised)	(not annualised)	(not annualised)	(annualised)	(annualised)
See accompanying notes to financial results					



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Website : www.latentview.com		Email : investorcare@latentview.com	
Audited Statement of consolidated assets and liabilities			
(₹ in Million)			
S. No.	Particulars	As at 31 March 2024 (Audited)	As at 31 March 2023 (Audited)
A	ASSETS		
1	Non-current assets		
	(a) Property, plant and equipment	90.50	70.11
	(b) Right-of-use assets	184.53	161.69
	(c) Intangible assets	-	0.11
	(d) Financial assets		
	Investments	3,289.83	2,455.87
	Other financial assets	178.93	229.75
	(e) Deferred tax assets (net)	108.05	190.79
	(f) Other tax assets (net)	60.84	45.34
	(g) Other non-current assets	20.17	52.99
	Total non-current assets	3,932.85	3,206.65
2	Current assets		
	(a) Financial assets		
	Investments	3,467.76	2,551.38
	Trade receivables	1,131.37	985.16
	Cash and cash equivalents	1,648.64	533.81
	Bank balance other than cash and cash equivalents	2,509.34	4,879.47
	Other financial assets	1,651.91	314.37
	(b) Contract assets	138.50	58.86
	(c) Other current assets	78.38	100.85
	Total current assets	10,625.90	9,423.90
	Total assets (1+2)	14,558.75	12,630.55
B	EQUITY AND LIABILITIES		
1	Equity		
	(a) Equity share capital	205.90	204.90
	(b) Other equity	13,538.18	11,869.59
	Total equity	13,744.08	12,074.49
2	Liabilities		
	Non-current liabilities		
	(a) Financial liabilities		
	Borrowings	2.40	3.29
	Lease liability	188.04	149.77
	(b) Provisions	93.92	63.43
	Total non-current liabilities	284.36	216.49
3	Current liabilities		
	(a) Financial liabilities		
	Lease liability	49.48	61.55
	Trade payables	-	0.98
	total outstanding dues of micro, small and medium enterprises	99.52	37.11
	total outstanding dues of creditors other than micro, small and medium enterprises	26.56	-
	Other Financial Liabilities	166.06	134.63
	(b) Contract liabilities	125.41	64.07
	(c) Other current liabilities	33.97	23.75
	(d) Provisions	29.31	17.48
	(e) Current tax liabilities (net)	530.31	339.57
	Total current liabilities	530.31	339.57
	Total equity and liabilities (1+2+3)	14,558.75	12,630.55



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Website : www.latentview.com		Email : investorcare@latentview.com
Audited Statement of consolidated Cashflows for the period ended 31 March 2024		
(₹ in Million)		
Particulars	For the year ended 31 March 2024 (Audited)	For the year ended 31 March 2023 (Audited)
Cash flow from operating activities		
Profit before tax	1,970.25	1,893.64
Adjustments for:		
Depreciation and amortisation	96.61	88.15
Amortisation of premium paid on bonds	8.74	6.63
Share based compensation expense	31.92	39.60
Financial assets measured at FVTPL - net change in fair value	(73.24)	(18.21)
Interest income on deposits with banks and financial institutions	(603.70)	(425.14)
Gain on sale of investments	(8.48)	(15.10)
Gain on sale of property, plant and equipment	(3.02)	-
Interest income on security deposits	(0.82)	(1.64)
Finance costs	21.73	19.76
Unrealised gain on foreign exchange differences	(30.02)	(18.57)
Operating profit before working capital / other changes	1,409.97	1,569.12
Adjustments for changes in working capital:		
(Increase) in trade receivables	(142.27)	(113.44)
(Increase) in current and non current assets	(84.91)	(53.03)
Decrease / (Increase) in other financial assets	50.71	(21.88)
Increase in provisions	32.45	19.60
Increase / (Decrease) in trade payables and other financial liabilities	189.60	(159.10)
Cash generated from operations	1,455.55	1,241.27
Less: Income tax paid (net)	(301.83)	(266.83)
Net cash generated from operating activities	1,153.72	974.44
Cash flows from investing activities		
Purchase of property, plant and equipment	(46.17)	(32.20)
Sale of property, plant and equipment	3.02	-
Proceeds from sale of investments	3,876.40	695.07
Purchase of investments	(5,483.82)	(3,654.77)
Investments in deposits with banks and financial institutions (net)	-	(186.79)
Interest income on deposits with banks and financial institutions	531.55	329.87
Redemption of deposits with banks and financial institutions (net)	1,081.56	-
Net cash (used in) from investing activities (b)	(37.46)	(2,848.82)
Cash flow from financing activities		
Payment of lease liability- Principal portion	(43.97)	(44.09)
Payment of lease liability- Interest portion	(21.96)	(19.81)
Proceeds from exercise of share options	54.89	69.57
Share Issue Expenses	-	(46.30)
Net cash (used in) financing activities (c)	(11.04)	(40.63)
Net increase / (decrease) in cash and cash equivalents (a) + (b) + (c)	1,105.22	(1,915.01)
Cash and cash equivalents at the beginning of the year	533.81	2,367.60
Effect of exchange rate fluctuations on cash held	9.61	81.22
Cash and cash equivalents at the end of the year	1,648.64	533.81
Components of cash and cash equivalents		
Cash on hand	0.02	0.01
Bank balances	1,238.10	513.49
Deposits (with original maturity of 3 months or less)	410.52	20.31
Cash and cash equivalents as per Statement of consolidated assets and liabilities	1,648.64	533.81



Latent View Analytics Limited

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CIN No : L72300TN2006PLC058481

Registered Office: 5th Floor, Neville Tower, Unit 6, 7 and 8, Ramanujan IT City,
Rajiv Gandhi Salai, Taramani, Chennai - 600 113

Notes:

- The above consolidated financial results for the quarter and year ended 31 March 2024 in respect of Latent View Analytics Limited ('the Holding Company') have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their respective meetings held on 07 May 2024. The Statutory auditors have audited the above results for the year ended 31 March 2024 and have issued an unmodified opinion.
- The consolidated financial results include the financial results of Latent View Analytics Limited ('Parent Company') and the financial results of its subsidiaries and step down subsidiary, Latent View Analytics Corp, USA, LatentView Analytics UK Ltd, LatentView Analytics BV (Netherlands), LatentView Analytics GmbH, Germany, LatentView Analytics Pte. Ltd, Singapore (together called as the "group").
- These financial results have been prepared in accordance with Indian Accounting Standards ('Ind AS') prescribed under Section 133 of the Companies Act, 2013 and other accounting principles generally accepted in India and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- The figures for the quarter ended 31 March 2024 and 31 March 2023 are the balancing figures between audited figures in respect of the full financial years and published unaudited year to date figures upto the end of third quarter of the relevant financial year, which were subject to limited review.
- During the year ended 31 March 2022, the Holding Company had completed its initial public offer (IPO) of 30,489,362 equity shares of face value of ₹ 1 each at an issue price of ₹ 197 per share, comprising fresh issue of 24,093,423 shares and offer for sale of 6,395,939 shares by selling shareholders. The Holding Company had received an amount of ₹ 4,466.78 million (net of Company's share of IPO Expenses ₹ 304.87 million) from the proceeds of the fresh issue. Out of the Company's share of IPO Expenses ₹ 256.59 million and related GST of ₹ 31.87 million has been adjusted to securities premium.

Details of utilisation of IPO proceeds

(₹ In million)

Objects of the Issue	Amount as proposed in offer document	Utilised up to 31 March 2024	Un-utilised as on 31 March 2024
a) Funding inorganic growth initiatives	1,479.00	-	1,479.00
b) Funding working capital requirements of LatentView Analytics Corporation (Material Subsidiary)	824.00	824.00	-
c) Investment in our Subsidiaries to augment their capital base for future growth by way of equity, debt or any other instrument or combination thereof as determined by the board	1,300.00	1,300.00	-
d) General corporate purposes	863.78	863.78	-
Total	4,466.78	2,987.78	1,479.00

Net IPO proceeds which were un-utilised as at 31 March 2024 were temporarily invested in fixed deposits with banks, Monitoring Agency bank account, current account balances with banks and in IPO Public issue account (held in cash and cash equivalents).

During the year ended March 31, 2024, the Company had given a loan to LatentView Analytics Corporation of INR 272.07 Million (with respect to the object of funding the working capital requirement of LatentView Analytics Corporation) out of which, INR 271 Million was from IPO Funds and INR 1.07 million from the current account of the Company. Subsequent to the year end, the Company has transferred an amount of INR 1.07 million, from the Monitoring agency account to the current account.

- The Group is principally engaged in a single business segment viz., develop and deploy analytics solutions to its customers.
- The consolidated financial results for the quarter and year ended 31 March 2024, are available on the BSE Limited website (URL : www.bseindia.com), the National Stock Exchange of India Limited website (URL : www.nseindia.com) and on the company's website (URL : www.latentview.com).
- On March 28, 2024 the Holding company has entered into a share purchase agreement (SPA) for the acquisition of Decision Point Private Limited (A Company in the space of AI- Led Business Transformation and Revenue Growth Management) (Decision Point). The Acquisition of 70% of the Paid up equity capital of Decision Point at a consideration of INR 3,200 million (USD 39.1million) is expected to be Completed within 90 days from the SPA, subject to fulfillment of certain conditions as outlined in the SPA. The consideration is on a cash free/debt free basis and would be adjusted for normal level of working capital at closing. The consideration for the remaining 30% would be based on the valuation principles in the SPA in one or more tranches before the close of June 2026 subject to fulfillment of certain conditions as outlined in the SPA. Based on management assessment as at March 31, 2024 the Holding company does not have Control over the operations of Decision Point, hence the acquisition has not been accounted in the books for the year ended March 31, 2024.

Date: 07 May 2024
Place: Chennai

For and on behalf of the Board of directors
Per Latent View Analytics Limited

A V Venkatraman
DIN No: 01240055

Chairperson & Whole time Director

